

M&A AND TRANSACTION ADVISORY VICE PRESIDENT

CLIENT SERVICES - M&A AND TRANSACTION ADVISORY UNITED STATES

At AlixPartners we solve the most complex and critical challenges by moving quickly from analysis to action when it really matters; creating value that has a lasting impact on companies, their people, and the communities they serve. We prize diversity and inclusion, the intellectually curious, the inventive, and the forward-thinking. We invite you to influence the way we work, and define the way we embrace tomorrow. By understanding, respecting, and honoring the needs of our employees, clients, and communities, AlixPartners actively promotes an inclusive environment. We strongly believe in the value that diversity brings to our experiences and are committed to the perpetual enhancements of initiatives, policies, and practices. We hold ourselves accountable by providing the space for authenticity, growth, and equity for everyone.

AlixPartners has embraced a hybrid work model to provide flexibility and support our employees' work-life integration. Our hybrid model combines a mix of in-person (at client site or AlixPartners office) and remote working. Travel is part of this position, but the frequency may vary based on client, team, and individual circumstances.

What you'll do

Are you interested in a future that exceeds your expectations? AlixPartners, a leading global consulting firm, is looking for a Vice President who is passionate about delivering high value, complex opportunities. Our advisory/consulting organization is distinctive - you will have the opportunity to work on situations that are literally on the front page of the Wall Street Journal, as well as at the top of Board Room agendas. We work for owners, boards and CEOs and they hire AlixPartners to assist on solving their most complex, highest value opportunities.

Our practice works with healthy, under-performing and distressed companies across a variety of urgent, high impact situations. Our seasoned professionals are recognized experts in their respective fields, using their skills and experience to build measurable, better outcomes for our clients. In this challenging role, you will be responsible for analyzing corporate performance, business modeling, driving cost reductions, revenue growth and profitability improvements for your client in 'high stakes' situations. As part of our collaborative team, you will have the opportunity to achieve extraordinary results in our fast-paced environment, with continuous opportunities to pursue your professional development, career interests and growth aspirations.

This is a full time M&A and Transaction Advisory Vice President position. Relocation assistance is not available for this position.

This description is not designed to encompass a comprehensive listing of required activities, duties or responsibilities.

What you'll need

- 3 - 8 years of business experience or equivalent.
- 1+ years of related consulting experience in a professional services firm environment preferred.
- Analytical; capable of accurately developing and managing related analytics, reports and metrics. Systematic approach, quickly identify issues for related areas of responsibilities. Synthesizes own analysis and identifies implications and effective at quickly drawing accurate conclusions. Proven track record of making solid recommendations for project assignments.

- Creatively designs and develops new tools, methodologies and approaches for analysis and data management, in support of clients, with an eye for re-use and/or expansion. Masters and effectively uses existing tools, methodologies & approaches.
- High energy style, flexible and adaptive, with the ability to work well in a very fast paced environment.
- Advanced written communication skills, experienced with preparing client ready documents as well as structuring and developing presentation materials.
- Extraordinary customer service and interpersonal skills. Experience working and communicating directly with senior executives and staff.
- Excellent verbal communication capabilities. Concisely presents information, skilled at adapting the level of detail. to the audience. Dedicatedly offers information and raises issues.
- Strong organizational skills with attention to detail.
- Advanced proficiency with Microsoft Word, PowerPoint, Excel, database applications and other related tools.
- Bachelor's degree with evidence of strong academic success. Degree(s) in Business, Finance, Mathematics, Engineering, Statistics or foreign equivalent. Master's degree and/or certification in related specialty area(s) preferred.

In addition to a positive workplace, the firm offers a comprehensive compensation package including an excellent benefit program (health, vision, dental, disability, 401K, tuition reimbursement).

The city of New York requires AlixPartners to include a salary range for this role. The salary range is specific to individuals applying to work in our New York office and takes into account a number of factors. The range for this role is between \$100,000 - \$180,000 with potential eligibility for annual discretionary bonus.

AlixPartners is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to, among other things, race, color, religion, sex, sexual orientation, gender identity, national origin, age, status as a protected veteran, or disability. AlixPartners is a proud Silver award-winning Veteran Friendly Employer.

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